

Abhinav Paliwal

CoFounder-CEO

If you thought fintech is run by people hard-wired for work and nothing else, you will probably be surprised meeting Abhinav Paliwal, CoFounder & CEO of PayNet. Always wearing a broad smile with a pleasant persona, Abhinav is a person who loves humor and loves adventure. Like any young man of today, he is ambitious as well and always ready to take risks.

Formative years

A BE in Computer Science & Engineering (2003) and an MBA in Marketing and Finance, Abhinav always wanted to set sailing on his own. He, however, knew practical skills and knowledge could only be acquired on a job. His tenure in various positions in the financial industry helped him pick the threads and weave what would turn out as PayNet.

Career journey

Abhinav kicked off his career journey as a Senior Relationship Manager in Induabulls Securities Ltd. in May 2006 before moving on to ENAM Securities Direct (P) Ltd in the same position (Sep 2008). Climbing up on career path, he thereafter joined as Sales Manager with IndiaInfoline Ltd. (Sep 2009) and had a successful 4 years long stint with them. Next stop in his career journey was HDFC Bank (Jan 2013) where he worked as a Manager.

A major stint in his career journey was Arttha, an initiative by Pure Software. Abhinav joined as Country Head of Arttha in Nepal (Dec 2014) and promoted to Head Sales APAC (Apr 2016).

PayNet emerges

Equipped with a diverse set of business skills, Abhinav now launched PayNet in Dec 2016. Steering the company, he has been building the business brick after brick, creating value for stakeholders and nurturing second rung leadership. A financial technology enterprise, PayNet provides innovative, end-to-end Digital Banking and Payments solutions.

As Abhinav himself puts it, he launched PayNet to solve the entry barrier problem of procuring tech for businesses. In upcoming years, he foresees PayNet enabling fintechs and plans to take his enterprise into multiple geographies.

A personal insight

An outgoing person by nature, Abhinav loves activities like trekking, running, and travelling. Sit with him for a while and he will have numerous anecdotes to share.